# Exclusionary Land Use Practices: Growth Impacts and Opportunities for Change

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- Exclusionary Practices
- Case Study: Sandy Springs
- Legal Analysis
- Inclusionary Practices
- Private Market Evaluation of EZ and IZ Practices
- Recommendations

### **Regional Snapshot**

The Atlanta Metropolitan Region is...

- the least dense major metropolitan area in the U.S.
  - 2/3 of housing in metro Atlanta is single-family detached
- fourth in nation for annual delay per traveler
   annual traffic delay has tripled since 1992
- second only to San Francisco in combined housing and transportation cost
  - increases in housing and transportation costs from 2000 to 2005 outpaced income gains

### **Jobs/Housing Imbalance**

#### "Drive 'til you qualify"

Imbalance in housing:

- Location
- Choice/type
- Affordability

Workers making less than \$40,000 per year face a shortage of 185,000 units of housing that are both affordable and convenient to job centers.

### **Exclusionary Practices**

Exclusion of use, activity or unit through development patterns established in zoning, subdivision or building codes.

- Minimum lot size
- Minimum house size/FAR
- Low density zones
- LULUs
- Material requirements
- Ban or moratorium on multifamily housing



## Sandy Springs, Georgia

#### Housing Statistics:

•Currently, 41.1% of households make less than \$50,000<sup>1</sup>

•5,346 New Households making less than \$50,000

•Represents 57% of new households<sup>2</sup>

•Over 30% of renters are cost-burdened by their living situation<sup>3</sup>

 4 public housing developments, but 3 are strictly for elderly

•Only 9 units in the family public housing

 <sup>1</sup>Source: U.S. Census Bureau. Census 2000. SF3. Table HCT11
 <sup>2</sup>Source: "Workforce Housing Balance for the Atlanta Regional Commission: A Spatial Distribution Assessment." March 25, 2004, Arthur C. Nelson, Ph.D., FAICP
 <sup>3</sup>Source: Source: U.S. Census Bureau. Census 2000. SF3. Table H69 and H70

# Livable Sandy Springs Plan

2002

Jobs-Housing Balance
Net Density up to 40 units per acre
Density Bonuses for:

Mixed-Use
Affordability



### Sandy Springs Comprehensive Plan

November 2007

•"...predominantly single-family, detached homes at low densities..."

•"...characterized by large lots, substantial tree cover, and low vehicular traffic."



## Sandy Springs Comprehensive Plan

November 2007



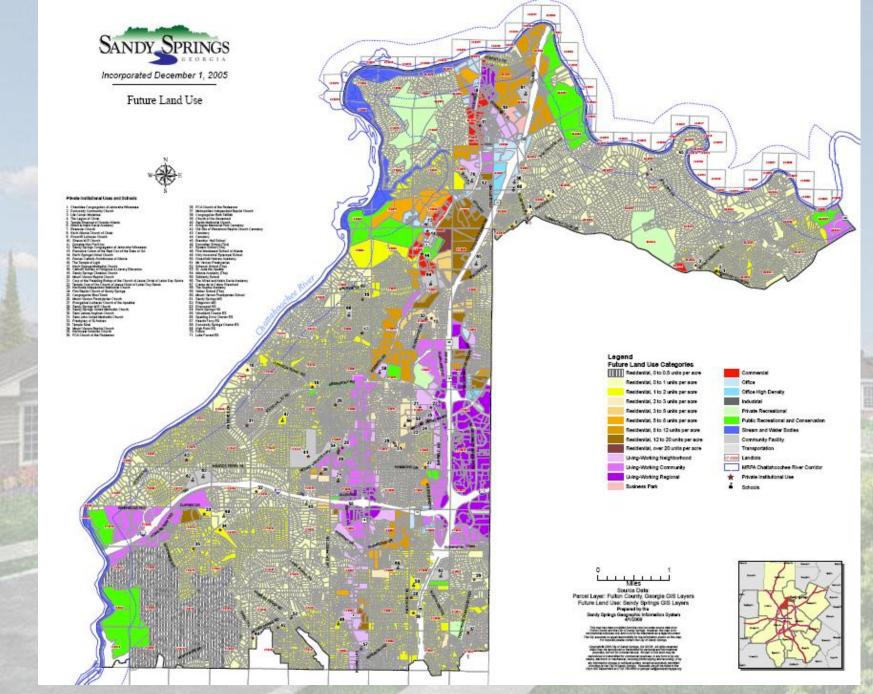
Source: City of Sandy Springs 2027 Comprehensive Plan "Redevelopment within single-family neighborhoods may take place through teardowns of older, smaller homes and replacement with single-family houses at compatible densities..."

## To Top it Off...

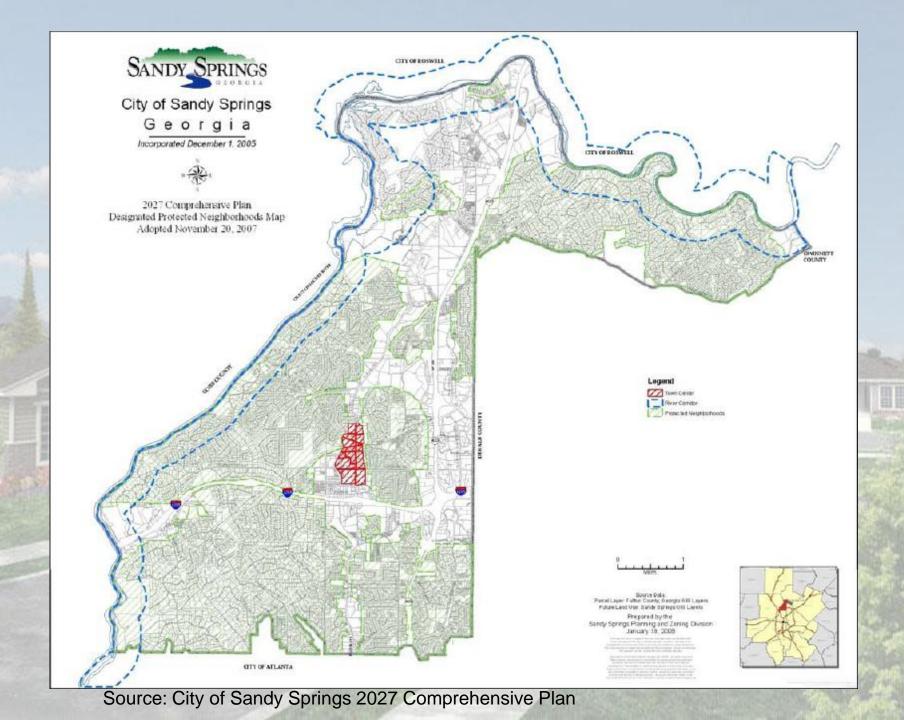
November 2007

Favor redevelopment of existing multi-family into condominiums, mixed-use, and townhomes

No mention of density bonuses for MU development or workforce housing in Sandy Springs Overlay District or surrounding zoning



Source: City of Sandy Springs 2027 Comprehensive Plan



### **Federal Law**

- Euclid: Authority to states- Police Power
- Strict Standing Requirements
  - Warth requires that plaintiff show he could live in the area if not for the exclusionary practice
- Presumption of Validity- Euclid
  - Village of Belle Terre- promotion of family values
  - Avoidance of economic harm is legitimate

### **Constitutional Claims**

- Equal Protection Clause
  - Requires affecting a "fundamental right" or "suspect class"

 Access to affordable housing not a fundamental right. James v. Valtierra

 Financial need does not establish a suspect class. Mayer v. Roe

### Georgia Law

Ga. Const. grants power to local gov't

 Local government has substantial interest in
 maintaining property values

Presumption of Validity

### Georgia Law

#### Cannon v. Coweta County

- Per se restriction on mobile homes invalidated by Supreme Court
- Trial Court finding of adverse impact on property values not enough
- Must show unfavorable comparison to site-built homes based on building standards.
- King v. City of Bainbridge
  - Expressly over-rules Cannon
  - Impact on property value is legitimate goal of public welfare

### Potential for Inclusionary Requirements

- Other states have done it (*Mt. Laurel* & Mass. General Law 40B)
- 1976 v. 1983 GA Constitution
   General Assembly retains power
- Henry Co. v. Tim Jones Properties, Inc. (2000)
   Min lot/home size unconstitutional to the extent that
  - the property could not support the restrictions.
- However, Bainbridge (2003)

### Legal Alternatives

- Regional Compact (proposed Piedmont Compact)
  - Gives contractual obligations
  - However,
    - Only parties that are privy to contract can enforce (governments)
    - Developers/Excluded Parties would have to argue 3<sup>rd</sup> party beneficiary theory.

# **Inclusionary Zoning**

 Affordable housing for low/middle incomes



- Can be mandatory or "voluntary" (incentivedriven)
- Generally promotes diversity within communities
- Relatively common in California, Colorado, Massachusetts, D.C., etc.

### **Case Studies**

- Morgan Hill: developers compete to provide affordable housing
- Carlsbad: Flexibility
- Monterey County: In-Lieu Fees and their importance



# Fair Share Housing Examples:

- LA's "Fair Share Program"
- Belmar, NJ gets on board
  - Snohomish County, WA



### Housing Market Effects (IZ)

- Larger more affluent jurisdictions are more likely to adopt IZ
- Older programs produce more units
- More flexible programs produce more units
- Reasons for adopting IZ affect production

### Housing Market Effects (IZ)

- Little is known about the policy effects of IZ
- NYU Study: San Francisco, Boston, and DC
- San Francisco- 93% mandatory
  - Boston- 58% mandatory
- DC 80% mandatory

### Housing Market Effects (IZ)

- If developers cannot recoup losses they may:
  (1) Develop in jurisdictions with no IZ programs
  (2) Raise market rate prices
  (3) Lower the price they are willing to pay for land
- IZ is not a one size fits all tool-cannot be used to fix all housing challenges

## Housing Market Effects (EZ)

- Excludes and restricts from specific jurisdictions
- Dependent variable: price of home
- Independent variables: housing characteristics, income, zoning, and neighborhood characteristics
- Zoning that repels the poor attracts the wealthy

### Greater Public Intervention into the Private Market? IZ or EZ?

- Goes both ways
- "You can't come" vs. "We want you to come"
- EZ preserves prices for single family homes
- IZ strives to provide equity

### Recommendations

In addition to regulatory changes, focus on planning, education and advocacy regarding:

- Housing Need
- Land Use and Transportation
  Complete/Lifecycle/Lifelong/Mixed communities

# Thank you.

# **Questions?**